

to dispel any misleading impression conveyed by the health-related directional statement.

(e) *Place of origin.* The advertisement shall not represent that the distilled spirits were manufactured in or imported from a place or country other than that of their actual origin, or were produced or processed by one who was not in fact the actual producer or processor.

(f) *Confusion of brands.* Two or more different brands or lots of distilled spirits shall not be advertised in one advertisement (or in two or more advertisements in one issue of a periodical or newspaper, or in one piece of other written, printed, or graphic matter) if the advertisement tends to create the impression that representations made as to one brand or lot apply to the other or others, and if as to such latter the representations contravene any provisions of this subpart or are in any respect untrue.

(g) *Flags, seals, coats of arms, crests, and other insignia.* An advertisement shall not contain any statement, design, device, or pictorial representation which the appropriate ATF officer finds relates to, or is capable of being construed as relating to the armed forces of the United States, or the American flag, or any emblem, seal, insignia, or decoration associated with such flag or armed forces; nor shall any advertisement contain any statement, design, device, or pictorial representation of or concerning any flag, seal, coat of arms, crest, or other insignia, likely to mislead the consumer to believe that the product has been endorsed, made, or used by, or produced for, or under the supervision of, or in accordance with the specifications of the government, organization, family, or individual with whom such flag, seal, coat of arms, crest, or insignia is associated.

(h) *Deceptive advertising techniques.* Subliminal or similar techniques are prohibited. "Subliminal or similar techniques," as used in this part, refers to any device or technique that is used to convey, or attempts to convey, a message to a person by means of images or sounds of a very brief nature

that cannot be perceived at a normal level of awareness.

[T.D. 7020, 34 FR 20337, Dec. 30, 1969, as amended by T.D. ATF-180, 49 FR 31674, Aug. 8, 1984; TTB T.D.-1, 68 FR 10105, Mar. 3, 2003]

§ 5.66 Comparative advertising.

(a) *General.* Comparative advertising shall not be disparaging of a competitor's product.

(b) *Taste tests.* (1) Taste test results may be used in advertisements comparing competitors' products unless they are disparaging, deceptive, or likely to mislead the consumer.

(2) The taste test procedure used shall meet scientifically accepted procedures. An example of a scientifically accepted procedure is outlined in the *Manual on Sensory Testing Methods*, ASTM Special Technical Publication 434, published by the American Society for Testing and Materials, 1916 Race Street, Philadelphia, Pennsylvania 19103, ASTM, 1968, Library of Congress Catalog Card Number 68-15545.

(3) A statement shall appear in the advertisement providing the name and address of the testing administrator.

[T.D. ATF-180, 49 FR 31674, Aug. 8, 1984]

Subpart I—Use of the Term "Organic."

§ 5.71 Use of the term "organic."

(a) Use of the term "organic" is optional and is treated as "additional information on labels" under § 5.33(f).

(b) Any use of the term "organic" on a distilled spirits label or in advertising of distilled spirits must comply with the United States Department of Agriculture's (USDA) National Organic Program rules, 7 CFR part 205, as interpreted by the USDA.

(c) This section applies to labels and advertising that use the term "organic" on and after October 21, 2002.

[T.D. ATF-483, 67 FR 62858, Oct. 8, 2002]

PART 6—"TIED-HOUSE"

Subpart A—Scope of Regulations

Sec.

6.1 General.

6.2 Territorial extent.

6.3 Application.

§ 6.1

- 6.4 Jurisdictional limits.
- 6.5 Delegations of the Director.
- 6.6 Administrative provisions.

Subpart B—Definitions

- 6.11 Meaning of terms.

Subpart C—Unlawful Inducements

GENERAL

- 6.21 Application.

INTEREST IN RETAIL LICENSE

- 6.25 General.
- 6.26 Indirect interest.
- 6.27 Proprietary interest.

INTEREST IN RETAIL PROPERTY

- 6.31 General.
- 6.32 Indirect interest.
- 6.33 Proprietary interest.
- 6.34 Mortgages.
- 6.35 Renting display space.

FURNISHING THINGS OF VALUE

- 6.41 General.
- 6.42 Indirect inducement through third party arrangements.
- 6.43 Sale of equipment.
- 6.44 Free warehousing.
- 6.45 Assistance in acquiring license.
- 6.46–6.47 [Reserved]

PAYING FOR ADVERTISING, DISPLAY OR DISTRIBUTION SERVICE

- 6.51 General.
- 6.52 Cooperative advertising.
- 6.53 Advertising in ballparks, racetracks, and stadiums.
- 6.54 Advertising in retailer publications.
- 6.55 Display service.
- 6.56 Renting display space.

GUARANTEEING LOANS

- 6.61 Guaranteeing loans.

EXTENSION OF CREDIT

- 6.65 General.
- 6.66 Calculation of period.
- 6.67 Sales to retailer whose account is in arrears.

QUOTA SALES

- 6.71 Quota sales.
- 6.72 “Tie-in” sales.

Subpart D—Exceptions

- 6.81 General.
- 6.82 [Reserved]
- 6.83 Product displays.
- 6.84 Point of sale advertising materials and consumer advertising specialties.
- 6.85 Temporary retailers.

27 CFR Ch. I (4–1–05 Edition)

- 6.86–6.87 [Reserved]
- 6.88 Equipment and supplies.
- 6.89–6.90 [Reserved]
- 6.91 Samples.
- 6.92 Newspaper cuts.
- 6.93 Combination packaging.
- 6.94 Educational seminars.
- 6.95 Consumer tasting or sampling at retail establishments.
- 6.96 Consumer promotions.
- 6.97 [Reserved]
- 6.98 Advertising service.
- 6.99 Stocking, rotation, and pricing service.
- 6.100 Participation in retailer association activities.
- 6.101 Merchandise.
- 6.102 Outside signs.

Subpart E—Exclusion

- 6.151 Exclusion, in general.
- 6.152 Practices which put retailer independence at risk.
- 6.153 Criteria for determining retailer independence.

AUTHORITY: 15 U.S.C. 49–50; 27 U.S.C. 202 and 205; 44 U.S.C. 3504(h).

SOURCE: T.D. ATF–74, 45 FR 63251, Sept. 23, 1980, unless otherwise noted.

Subpart A—Scope of Regulations

§ 6.1 General.

The regulations in this part, issued pursuant to section 105 of the Federal Alcohol Administration Act (27 U.S.C. 205), specify practices that are means to induce under section 105(b) of the Act, criteria for determining whether a practice is a violation of section 105(b) of the Act, and exceptions to section 105(b) of the Act. This part does not attempt to enumerate all of the practices that may result in a violation of section 105(b) of the Act. Nothing in this part shall operate to exempt any person from the requirements of any State law or regulation.

[T.D. ATF–364, 60 FR 20421, Apr. 26, 1995]

§ 6.2 Territorial extent.

This part applies to the several States of the United States, the District of Columbia, and Puerto Rico.

§ 6.3 Application.

(a) *General.* This part applies only to transactions between industry members and retailers. It does not apply to transactions between two industry